



Needs

Design



Activities

Overview

"Findings & Experiences for development of Lifelong Learning programmes for advisors & farmers"

National Convention of the EU in
the Republic of North Macedonia

05.03.2024.



EU funded Project Modernisation of Advisory Services for
Operators in the Agriculture Field in North Macedonia



Overview

01. Defining the Training Needs

02. Development of Training Curricula

03. Activities, Results and Observations...

About the Project...

- Started on 31 January 2022
- Ends on 31 April 2024
- Duration of 27 months
- Budget Euro 868,287
- Team of 6 experts

**Establishment of a
modern FAS system**

Component 1

Improving legal,
strategic framework

Component 2

Improving the advisory
services provided

5 Sub-activities

4 Sub-activities



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Aim

Relevance

Obligations

Why is Lifelong learning so Important?

1. Enables both farmers and advisors to **keep up to date** with regulatory, technological and innovative developments in agriculture
2. Ensures farmers **receive relevant information** whilst advisors **deliver meaningful advice**
3. Supports the process of **evolution of agri-food systems** and thus, **sustainability of farming sector** through informed decision offering and making



Aim

Relevance

Obligations

Art 15 (FAS) of Regulation
(EU) 2021/2115

Art 13 of New Advisory
Service Law 086410/1
(11/12/23)

In many EU MSs farmers
are obliged to undertake
training or receive advice



Aim

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Defining needs and development of training programmes

DESIGN

STRUCTURE
&
METHODS

How we did it?

- Training Needs Assessment of advisors and farmers
- Consultation meetings with training institutions
 - Discussions and recommendations by the ASWG
- Close coordination with Adult Learning Centre



Defining needs and development of training programmes

DESIGN

STRUCTURE
&
METHODS

Assessing the Needs of farmers and Advisors

Access and
Participation

Topics of
Training
and Advice

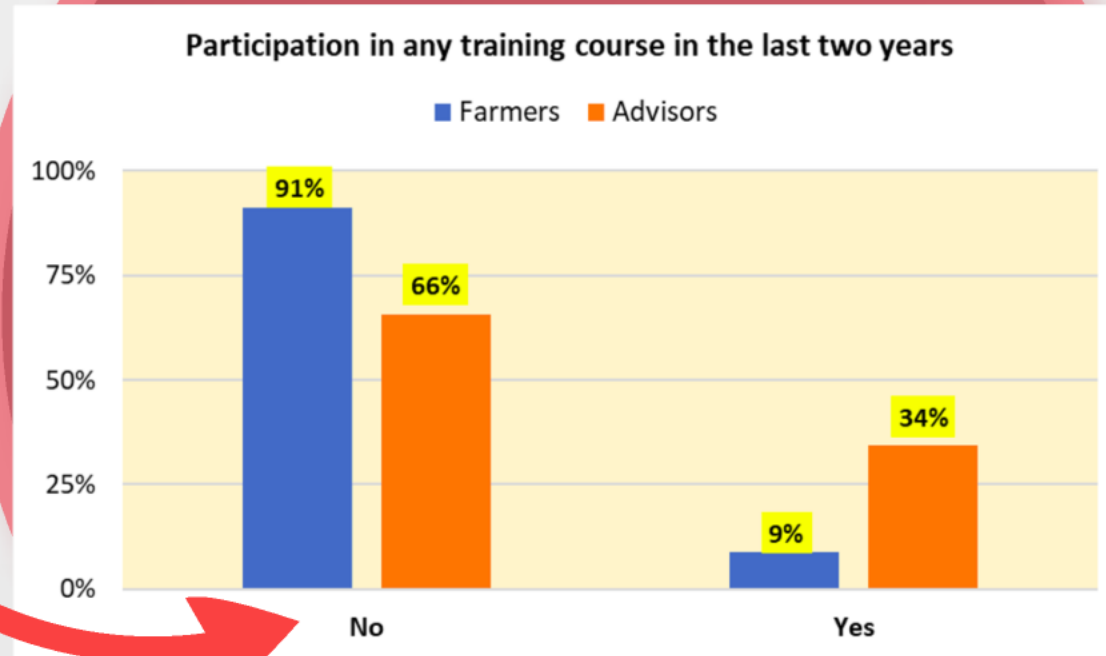
Needs

Duration

Framework

History of Training

Lack of Participation
+ limited
opportunities



240 farmer &
85 advisors
responses
plus several
face to face
interviews

Assessing the Needs of farmers and Advisors

Access and
Participation

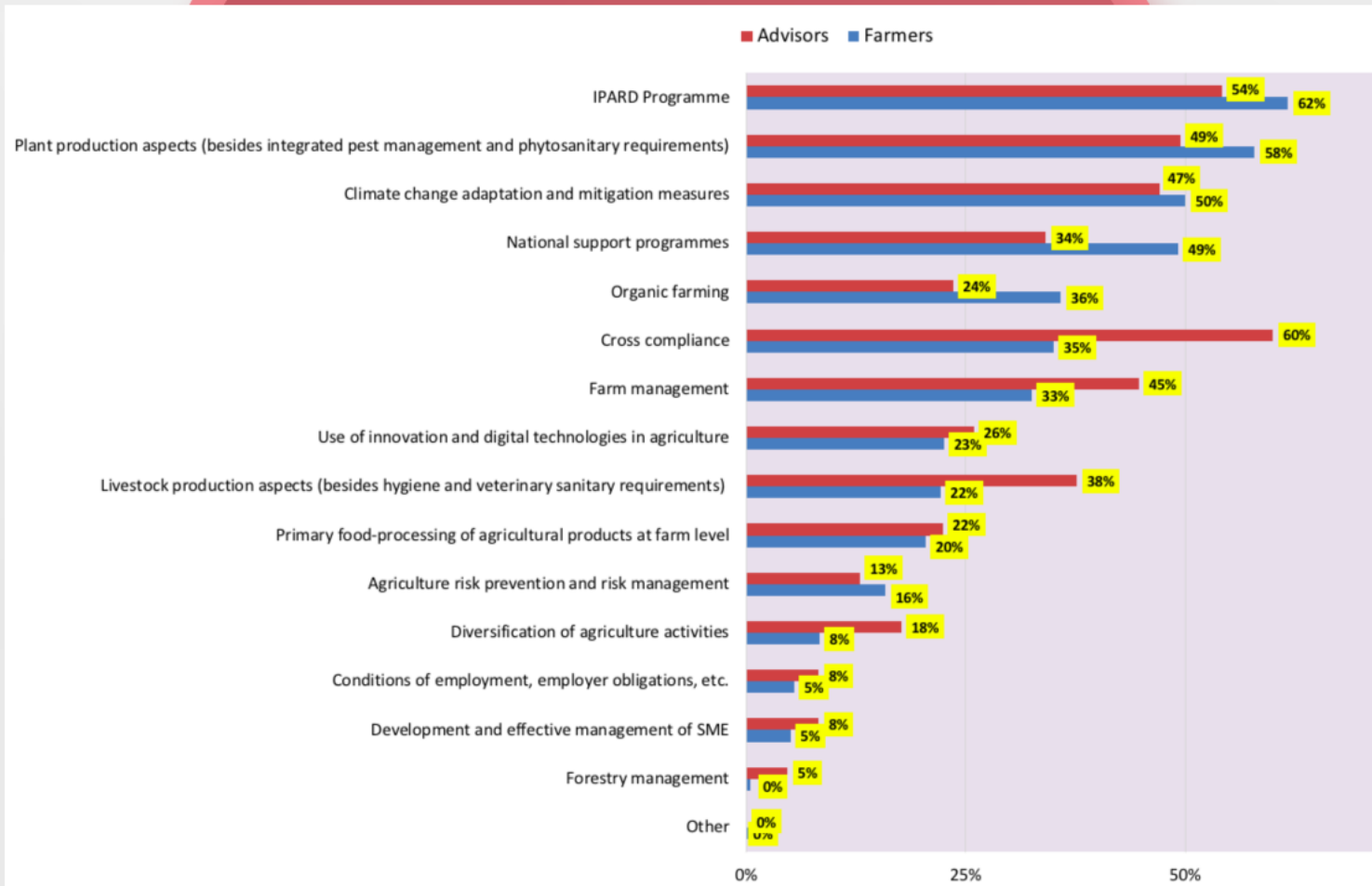
Topics of
Training
and Advice

Needs

Duration

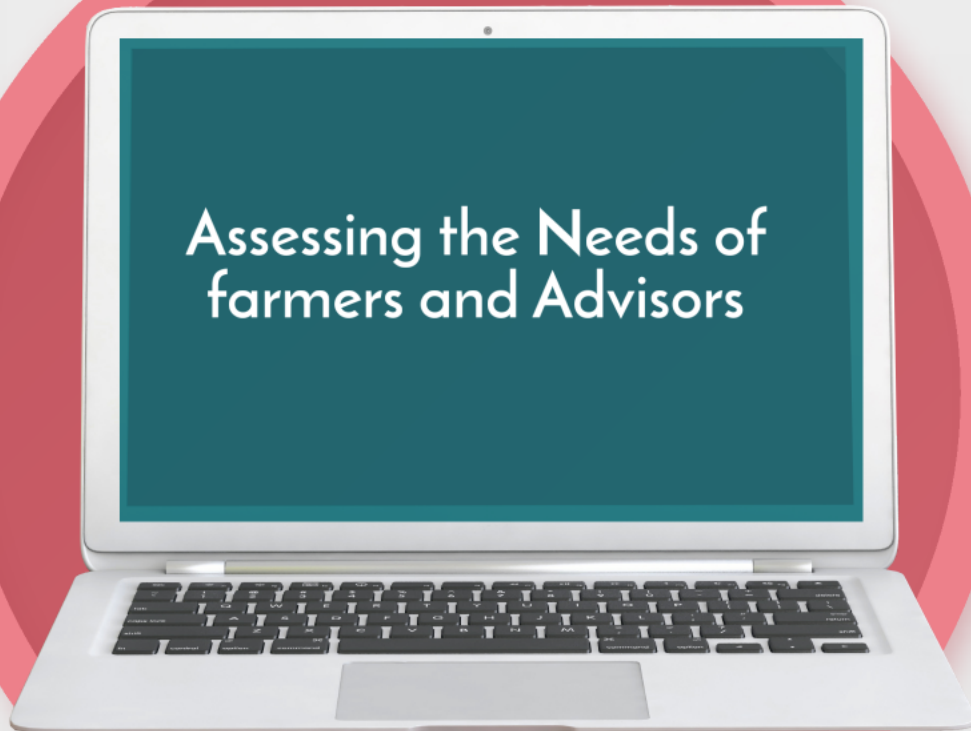
Framework

Expressed Needs for Training and Advice



■ Advisors ■ Farmers





Access and
Participation

Topics of
Training
and Advice

Needs

Duration

Framework

Main Training Needs

FARMERS

Cross Compliance

Farm Management

Plant Production aspects

Climate Change

Access to IPARD funding

ADVISORS

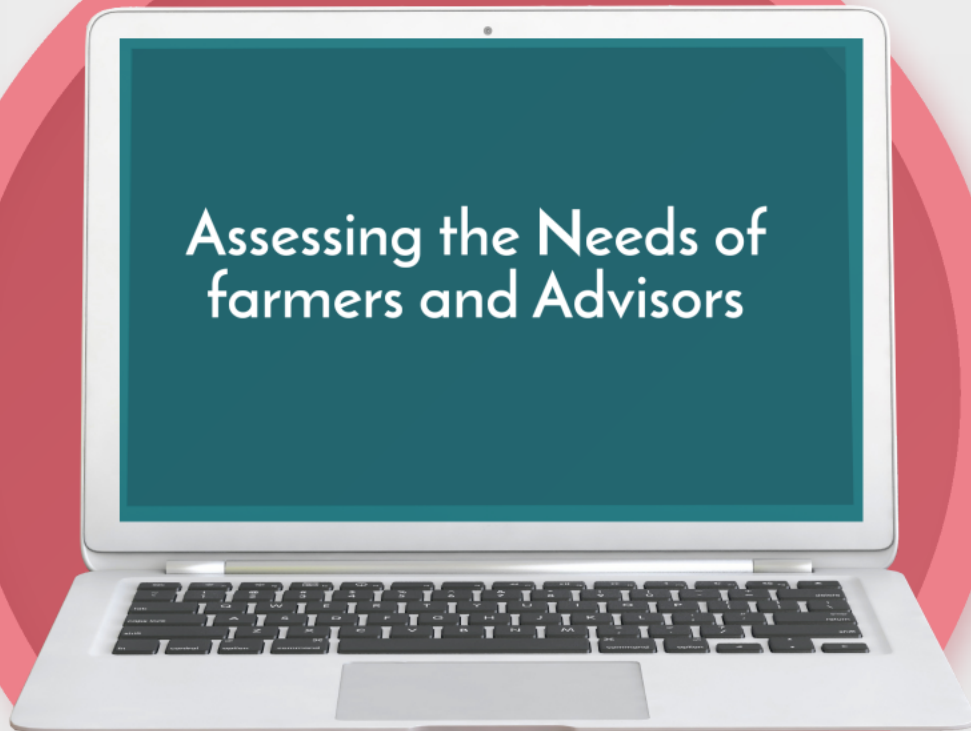
Soft Skills

Cross Compliance

Crop/Animal Production aspects

Farm Management

IPARD management



Access and
Participation

Topics of
Training
and Advice

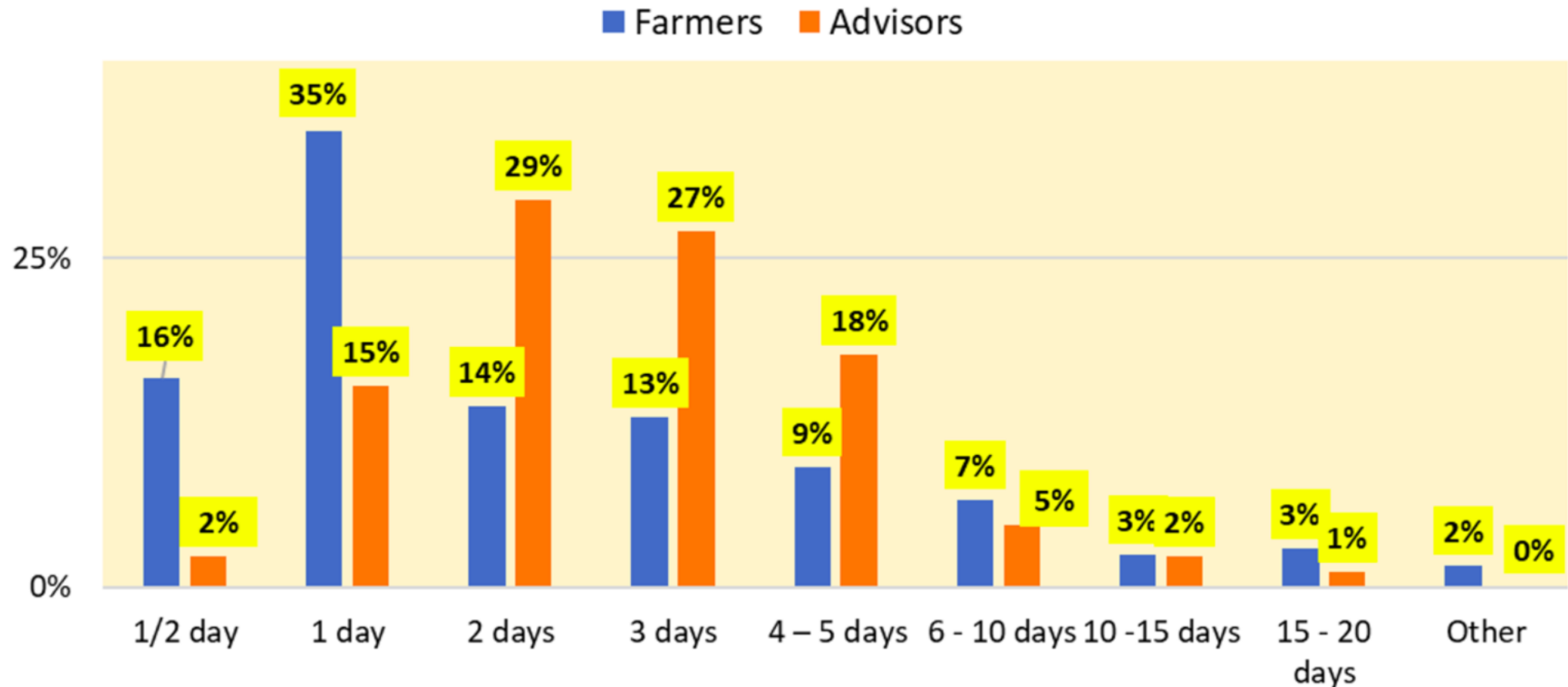
Needs

Duration

Framework

Duration of Training

Most appropriate duration of one training course for farmers / advisors



Assessing the Needs of farmers and Advisors

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An Important resource for future course design, development and delivery by recognised training bodies

Curriculum for Training of Advisors

Curriculum for training of farmers developed @ e-catalogue

Total of 50hrs
20 Soft skills
30 Technical

33 Compulsory + Selective Modules

Combination of Theory & Practical + Assessments

6 Soft Skills Modules

9 Courses for Crop Production

7 Courses for Animal Production

6 Courses on Farm Management

5 Courses on Processing & Marketing

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Execution of Training

START OF TRAINING

Delivered by 4 FAS experts

13 courses organised

DEC 2023

Completion

JUNE 2023



Organised in 5 cities to facilitate participation
Practicals held on 7 different farms

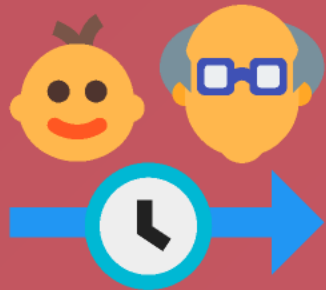
Participation

Conclusion

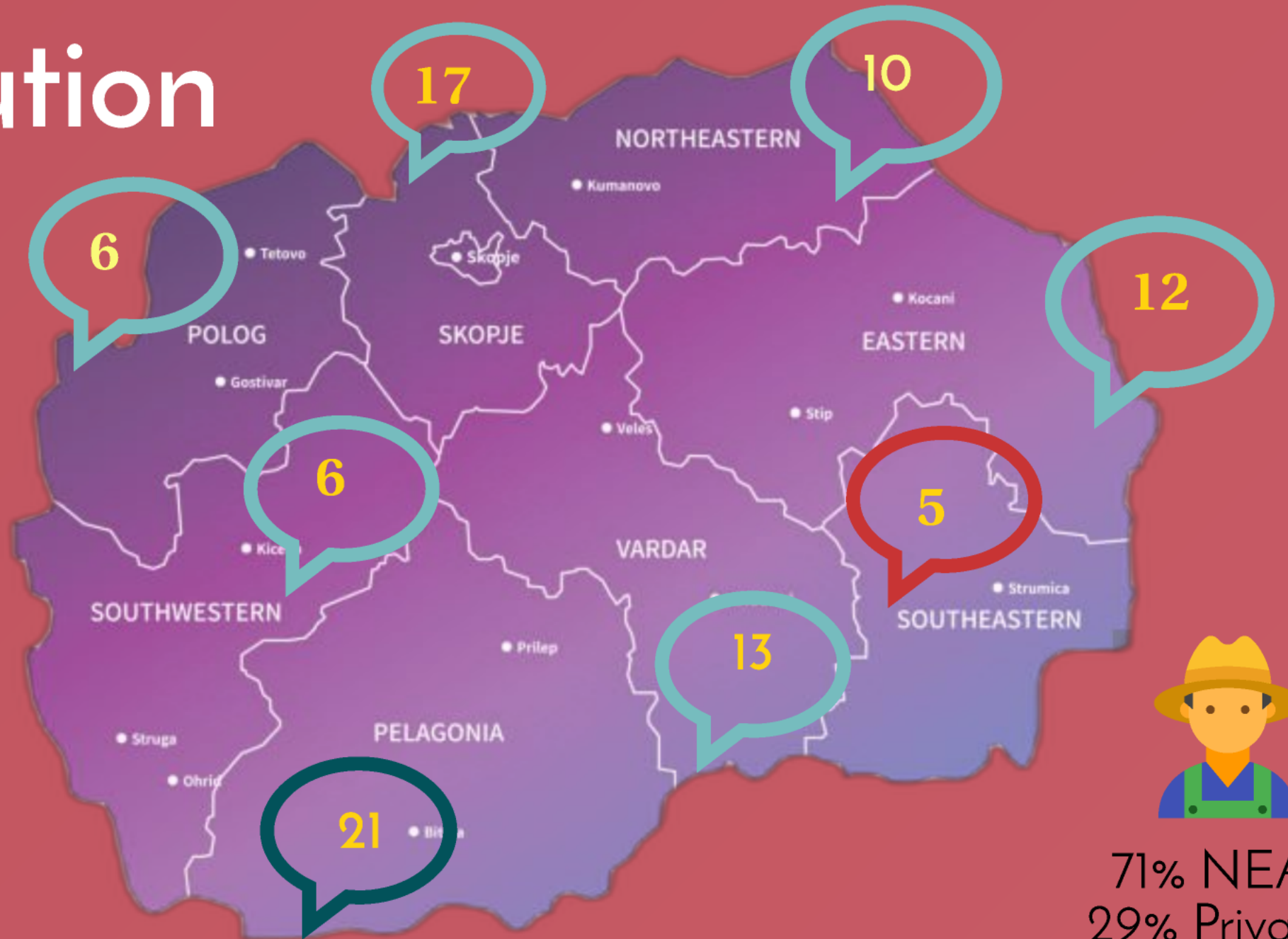
Distribution



58-42%



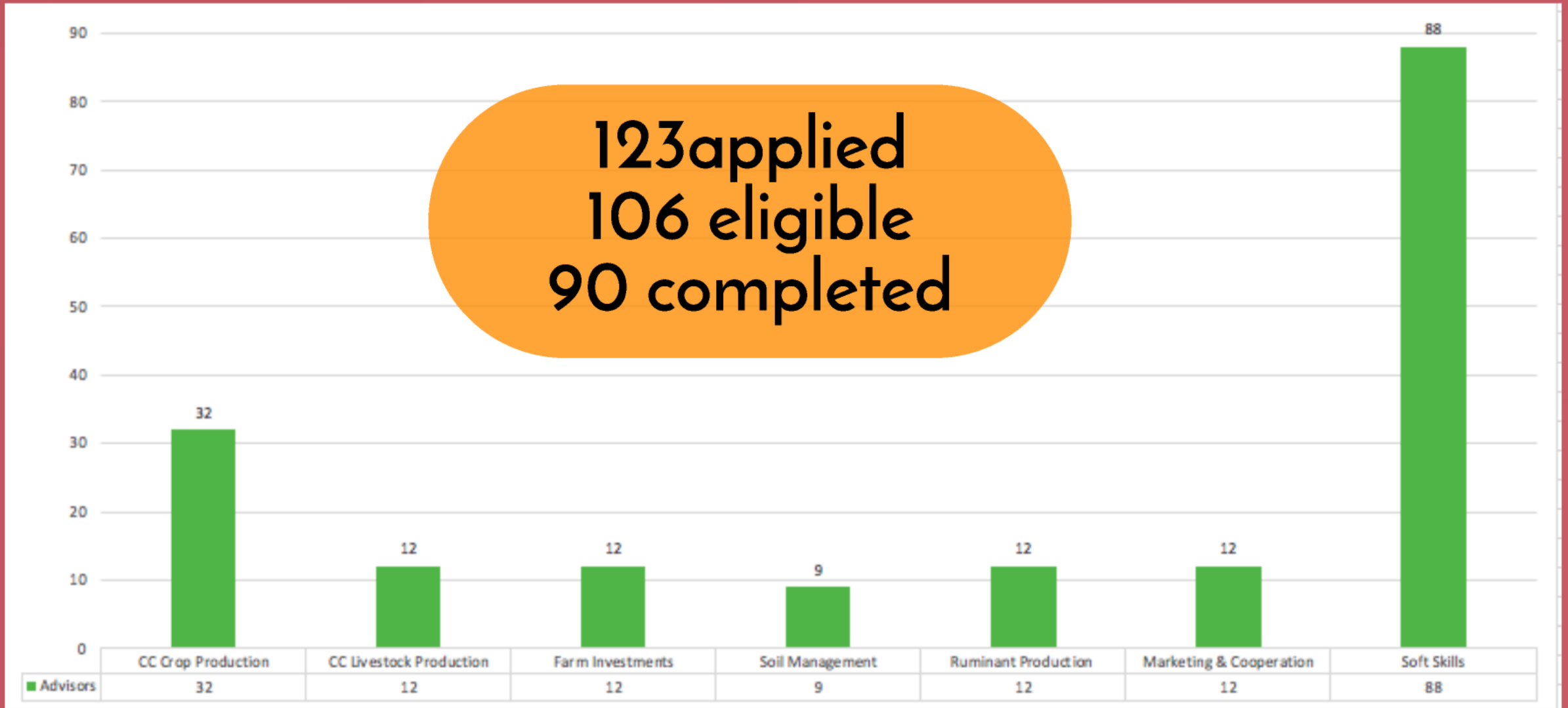
31% (40yrs) 69%



71% NEA
29% Private

13 Courses, 8 Modules Organised

123 applied
106 eligible
90 completed



Observations and Recommendations

- Shift in **receptiveness** of advisors
- Creation of **practitioners' network**
- More **hands-on training**
- Importance to ensure **accessibility** of training

Preparedness of
Training
Institutions for
executing such
courses

Security of
funding

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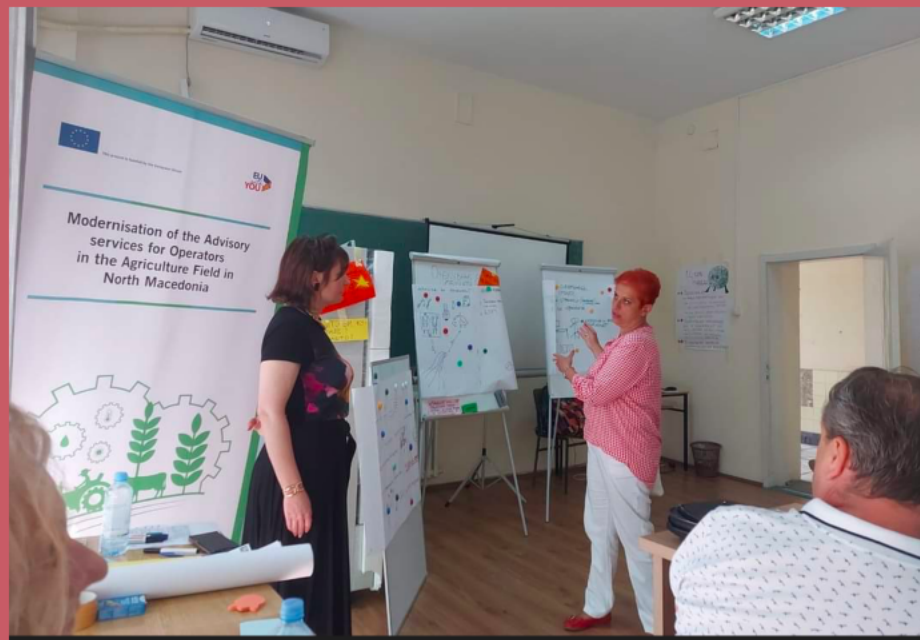
JUNE 2023



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Mainstreaming knowledge exchange, cooperation, training and advice in agriculture and rural development policies and programmes essential to ensure sustainability of farming and food sectors

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